

**UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF ILLINOIS
EASTERN DIVISION**

LAWRENCE E. JAFFE PENSION PLAN, On)	Lead Case No. 02-C-5893
Behalf of Itself and All Others Similarly)	(Consolidated)
Situated,)	
) <u>CLASS ACTION</u>
Plaintiff,)	
) Honorable Jorge L. Alonso
vs.)	
)
HOUSEHOLD INTERNATIONAL, INC., et)	
al.,)	
)
Defendants.)	
)

**PLAINTIFFS' MOTION *IN LIMINE* TO PRECLUDE DEFENDANTS FROM CALLING
THE LEAD PLAINTIFF OR INTRODUCING CLASS MEMBERS' TRADING
RECORDS AND RELATED INFORMATION AT TRIAL**

PLAINTIFFS' MOTION *IN LIMINE* NO. 7

At trial, defendants intend to call James Glickenhause, the representative of Glickenhause & Co. which is one of the three Court-appointed Lead Plaintiffs. Pretrial Order, Ex. D-3. Defendants also intend to offer Glickenhause & Co.'s trading records and related information at trial.¹ Pretrial Order, Ex. C-2. Although plaintiffs inquired, defendants refused to provide any rationale for the relevance of Mr. Glickenhause's testimony or his company's trading records. There is a good reason for defendants' silence: the Lead Plaintiffs and their trading records are utterly irrelevant to the issues that must be decided at this trial. As such, defendants should be precluded from calling Mr. Glickenhause or seeking to admit the trading records and related information.

Put simply, the trades and testimony of a Lead Plaintiff are irrelevant to class-wide issues of liability. And defendants know it. In 2005, defendants' post-class certification attempts to take discovery from Glickenhause' Co-Lead Plaintiff PACE were rejected in this case. Magistrate Judge Nolan wrote:

[D]iscovery of PACE's *investment history is irrelevant to any class-wide liability issues* and thus, not essential at this time. Given plaintiffs' reliance on the fraud on the market theory, *resolution of individualized reliance issues is not necessary to establishing class-wide liability*. Significantly, the Household defendants have failed to cite a single case indicating that even if reliance is rebutted as to a single plaintiff, it necessarily invalidates the class-wide presumption.

Lawrence E. Jaffe Pension Plan v. Household Int'l, Inc., No. 02-C-5893, 2005 WL 3801463, at *4 (N.D. Ill. Apr. 18, 2005) (emphasis added).

Undeterred by this ruling, defendants later sought discovery of the Lead Plaintiffs, including Glickenhause & Co., claiming that it was relevant to their "truth on the market" defense. Again rejecting defendants' relevance arguments, Magistrate Judge Nolan held:

Contrary to Defendants' assertion, there is no need to depose the individual named Plaintiffs in order to determine what information was on the market at the time of the alleged fraud. The truth on the market defense *turns on the representations made to the marketplace as a whole, and not to any individual plaintiff. . . . Indeed, if the market as a whole was privy to corrective information at the time of the alleged fraud, it is irrelevant whether any individual plaintiff was also aware of that information*. Thus, the truth on the market defense *is not a valid*

¹ Defendants have designated these proposed exhibits as DX0104 (Glickenhause & Company Trading Records), DX0219 (Glickenhause & Company Form 13F reports), DX0220 (Proofs of Claim and Releases for All Accounts Managed by Glickenhause & Company), and DX0221 (Glickenhause & Company Account Activity in Household International).

basis for allowing Defendants to depose the named Plaintiffs prior to a determination of class-wide liability.

Lawrence E. Jaffe Pension Plan v. Household Int'l, Inc., No. 02-C-5893, 2006 WL 3332917, at *2 (N.D. Ill. Nov. 13, 2006) (emphasis added). In any event, defendants' truth on the market defense is settled and not an issue for the retrial. Defendants pursued their truth on the market defense at the first trial and it was rejected by the jury, as both Judge Guzmán and the Court of Appeals noted. *Glickenhau & Co. v. Household Int'l, Inc.*, 787 F.3d 408, 430 (7th Cir. 2015); Dkt. No. 1703 at 5-8; Dkt. No. 1737 at 2-3.

Defendants' attempts to interject the investment history of a single class member into a class-wide trial certainly fare no better in 2016, than they did a decade ago. In fact, reliance is the only element of a §10b case that is implicated by the trading practices or knowledge of an individual class member. And reliance is not at issue in this trial, because it was properly addressed in Phase II of this case. *Glickenhau*, 787 F.3d at 429-33.

The Court of Appeals noted that:

In Phase I ***the jury addressed all issues that were appropriate for class-wide resolution*** – *e.g.*, whether any of the 40 possible false statements were actionable misrepresentations, whether they were material, who was liable for which misrepresentations, and how much inflation the actionable misrepresentations caused in the stock price. Phase II addressed the remaining issues – *e.g.*, reliance questions and the calculation of individual class members' damages.

Id. at 430 (emphasis added).

Thereafter, the Court of Appeals rejected each of defendants' reliance-related arguments, holding that the "reliance question" on the proof of claim form accurately reflected the Supreme Court's description of how the presumption of reliance can be rebutted, describing defendants' arguments regarding limitations of discovery of class members as a "non-starter" and rejecting any argument that the reliance question was meaningless. *Id.* at 432-33. Ultimately, the Court of Appeals concluded:

Because the proceedings below were neatly divided into two phases, ***there's no need to redo anything in Phase II***, even though we are remanding for a new trial on certain issues from Phase I.

Id. at 433 (emphasis added).

In short, the re-trial only deals with the class-wide issues related to loss causation, per share damages and proportionate liability. Mr. Glickenhau can add nothing of value to this inquiry – nor can his firm’s trading records. If there were any issues with Glickenhau & Co.’s reliance or its trading practices, defendants needed to address them in Phase II – and their attempts to do so were rejected by Judge Guzmán.² Defendants’ attempt to open up a sideshow of some kind should be rejected. Mr. Glickenhau’s testimony and his firm’s trading records and related information have no relevance at trial and are, therefore, inadmissible. FRE 401, 402. Further, even if this evidence were relevant, the limited probative value of the views and trading practices of one of over 30,000 class members would be substantially outweighed by the danger of unfair prejudice, confusion of the issues and undue delay. FRE 403. Defendants should be precluded from calling Mr. Glickenhau or from offering related exhibits, including DX0104, DX0219, DX0220 and DX0221.

DATED: April 22, 2016

Respectfully submitted,

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² See Dkt. No. 1822 at 8-9 (Judge Guzmán rejects defendants’ argument that they created a triable issue of fact as to Glickenhau’s reliance based on his post-trial Phase II deposition testimony).

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CERTIFICATE OF SERVICE

I hereby certify that on April 22, 2016, I authorized the electronic filing of the foregoing with the Clerk of the Court using the CM/ECF system which will send notification of such filing to the e-mail addresses for counsel of record denoted on the attached Service List.

I certify under penalty of perjury under the laws of the United States of America that the foregoing is true and correct. Executed on April 22, 2016.

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